

Startup Incubation & Innovation Centre, IIT Kanpur

Invites applications for “Assistant Manager (AgriTech)”

Job Title	Assistant Manager (AgriTech)		
Job Code	AM-SIIC-AGT-KNP		
Job Type	Contractual	Location	Kanpur (Uttar Pradesh)
Job Description	<p>The Assistant Manager – AgriTech will be responsible for managing and driving AgriTech programs, startup incubation activities, strategic partnerships, ecosystem development initiatives, and stakeholder engagement. The role requires leadership in program execution, startup portfolio management, partnership building, and monitoring program outcomes to strengthen the AgriTech innovation ecosystem.</p>		
Responsibilities	<ul style="list-style-type: none">• Lead planning, execution, and monitoring of AgriTech programs and strategic initiatives.• Manage and support the AgriTech startup portfolio throughout the incubation lifecycle.• Build and maintain relationships with startups, investors, corporates, government agencies, research institutions, and ecosystem partners.• Identify opportunities for collaborations, partnerships, grants, and ecosystem development.• Coordinate startup mentoring, investor connect programs, pilot opportunities, and market access initiatives.• Monitor program performance and ensure achievement of approved KPIs and milestones.• Lead stakeholder meetings, reviews, workshops, conferences, and outreach activities.• Prepare management reports, dashboards, impact assessments, and presentations for internal and external stakeholders.• Support fundraising initiatives, proposal development, and grant management activities.• Ensure compliance with organizational policies, project requirements, and governance frameworks.• Mentor junior team members and provide operational guidance for effective program delivery.• Represent SIIC at relevant industry, government, and ecosystem forums.		

Travel	As and when required.
Eligibility	<ul style="list-style-type: none"> • Bachelor's or Master's degree in Agriculture, Agri-Business Management, Rural Management, Management, Biotechnology, Food Technology, or related disciplines. • 4–6 years of relevant experience in AgriTech, startup incubation, innovation ecosystem, agriculture programs, agribusiness, or related sectors.
Desirable	<ul style="list-style-type: none"> • Strong project and stakeholder management capabilities. • Experience in startup incubation, ecosystem development, or innovation management. • Excellent communication, presentation, and networking skills. • Ability to build partnerships with industry, academia, and government stakeholders. • Strong analytical, reporting, and problem-solving abilities. • Leadership mindset with a proactive and ownership-driven approach.
Communication	<p>Apply now: https://forms.gle/pfYKsKjimmuLdyrp7</p> <p>Note: Applications without job code won't be accepted</p>