

Technisanct Technologies Pvt Ltd is a big data cybersecurity startup headquartered in Bangalore and having its office in Cochin, Kerala. Into its fourth year of operation, Technisanct is on a mission to fight the issues of digital risks, cyberattacks and threat analysis using big data & AI. We are backed by eminent institutions like Data Security Council of India, Nasscom, IIT Kanpur, India Accelerator, Kerala Startup Mission etc. through their various startup initiatives. (<https://technisanct.com/>).

Job Description:

Threat Intelligence – Head (1 no.) - 5+ years experience

- Strong technical writing skills
- Extensive analytical skills
- Thorough understanding of cybersecurity principles
- Ability to work independently and build relationships
- Efficient research methodologies
- A good understanding of start-up culture
- Strong technical background in security, compliance, and identity
- Fluency with cyber threat intelligence threats, trends, and developments
- Experience conducting threat modeling
- Familiarity with Tactics, Techniques, and Procedures (TTPs) used by common, well known cyber threat actors
- Understanding of cyber security roles and personas who will be consumers of Threat Intelligence such as Security Operations Center (SOC), Vulnerability Management, Incident Response, and Threat Hunting
- Technical understanding of how the internet works and functions
- Ability to talk effectively to both a technical and non-technical audience
- Exceptional problem-solving and strategic thinking skills
- Strong presentation and communication skills
- Proven competency to collaborate cross organizations, deal with ambiguity and drive impact without direct authority
- Scale impact by transferring knowledge and building local capabilities for the field
- Identify new Threat Intelligence and Attack Surface Management deals through integrating into XDR+SIEM/SOAR and multi-cloud security motions
- Land the full value of threat intelligence and external attack surface management with customers
- Drive complex and strategic deals in alignment with Security Solution Specialists and Area Sales Leads within assigned territory by setting and achieving monthly sales forecasts
- Act as subject matter expertise for Threat intelligence and attack surface management workloads, navigating industry and complex deal orchestration, supporting competitor

To apply, please connect:

Ms. Lakshmy- Head of Operations, Partnerships & HR

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displacement opportunities, and sharing proven practices with the field through readiness and coaching to accelerate sales opportunities

- Engage confidently at CXO level to articulate value proposition and how to enable the modern framework for protecting critical infrastructure, minimizing future incidents, and creating a safer world
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